

General DRE Information (CE) California Salesperson/Broker License Renewal (CE)

**General Information** 

Course Provider Name: ADHI Schools, LLC

DRE Sponsor ID #

Xxxx (state will provide this once we are done with the development)

Provider Telephone # (888) 768-5285

Provider Website Address:

www.renewrelicense.com

Provider Address:

1063 West 6th Street, Ontario, CA 91764

info@adhischools.com



## License Renewal Course Titles and Descriptions:

**Agency** – A 3-hour continuing education course which covers agency relationships, fiduciary duties and how agencies are created and how they are terminated. (Category of offering: Agency, Textbook: Agency, Author: Subramaniam, Copyright Date: 2019, Edition: 1stEdition)

**Ethics** – A 3-hour continuing education course which covers ethical requirements for licensees, a discussion of ethics and legality and how these relate to violations of the real estate law. (Category of offering: Ethics, Textbook: Ethics, Author: Subramaniam, Copyright Date: 2019, Edition: 1st Edition)

**Fair Housing** – A 3-hour continuing education course which covers California fair housing laws, federal fair housing laws, and discrimination in lending. (Category of offering: Fair Housing, Textbook:Fair Housing, Author: Subramaniam, Copyright Date: 2019, Edition: 1st Edition)

**Management & Supervision** – A 3-hour continuing education course that employing brokers and their responsibility to manage their offices and supervise their associates. (Category of offering: Management and Supervision, Textbook: Management and Supervision, Author: Subramaniam, Copyright Date: 2019, Edition: 1st Edition)

**Risk Management** – A 3-hour continuing education course which covers how disputes and subsequent litigation can be avoided if real estate professionals limit exposure and manage risks in their business. (Category of offering: Risk Management, Textbook:Risk Management, Author: Subramaniam, Copyright Date: 2019, Edition: 1st Edition)

**Trust Fund Handling**– A 3-hour continuing education course which covers trust funds, the definition of these funds, recording of trust funds, trust fund liability, and record keeping requirements. (Category of offering: Trust Fund, Textbook:Trust Funds, Author: Subramaniam, Copyright Date: 2019, Edition: 1st Edition)

**Managing a Team Effectively**— A 12-hour continuing education course which covers leadership styles, productivity of sales staff, and compliance. (Category of offering: Consumer Protection, Textbook:Effective Team Management, Author: Subramaniam, Copyright Date: 2019, Edition: 1st Edition)

**Negotiating for Success**— A 10-hour continuing education course which covers the negotiating bulletpoints for both buyer and seller and common points of contention in a typical real estate transaction. (Category of offering: Consumer Protection, Textbook: Negotiating Effectively, Author: Subramaniam, Copyright Date: 2019, Edition: 1st Edition)

**Protecting Your Buyer**– A 3-hour continuing education course which covers the main points in a real estate transaction that could cause the buyer harm. Textbook: Buyer Protection in a Real Estate Transaction, Author: Subramaniam, Copyright Date: 2019, Edition: 1st Edition)

Date and Location:

Not Applicable (Correspondence with Online Quizzes and Exams Courses)

Method of Course Presentation:

All of ADHI Schools' continuing education courses are correspondence with online quizzes and exams.

\*The California Department of Real Estate does not approve packages but instead approves the individual courses.

Orange County
Office

5000 Birch Street #3000 Newport Beach, CA 92660 Inland Empire
Office

9267 Haven Avenue #210





<sup>\*</sup>Each course is approved for continuing education credit by the California Department of Real Estate. However, this approval does not constitute an endorsement of the views or opinions which are expressed by the course sponsor, instructor, authors, or lecturers.